



菲律宾市场周报

10-19



<u>内容</u>

站点公告	2
热搜关键词 上周热搜类别	3
关键词产品分享	4
10.10 热卖₱9 产品 & 冷门₱9 产品	7
跨境闪购热卖产品	8
本地闪购热卖产品	11
准则公告	13



站点公告

Oct Schedule Calendar 十月活动表

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
10/12	10/13	10/14	10/15	10/16	10/17	10/18
Groceries & Pet Care	Pet Care Kids & Babies Fair		Payday Sale		Home & Hobbies	
Global Deals Fair	Health & Beauty Fair		Home Appliances Sale			Fashion Fair
FS99 on Groceries & Pet Care FSS CB FSS at FS99 - Shopee Sitewide CB FSS at FS0 - with ShopeePay	e FS99 on TKB FSS		FS99 on FSS			
,	FS0 on SBD Brand	FS0 on SBD Brand	12MN - 2AM: FS0 Sitewide FS0 on SBD Brand	12MN - 2AM: FS0 Sitewide FS0 on SBD Brand		
10/19	10/20	10/21	10/22	10/23	10/24	10/25
Home 8	Home & Hobbies 11.11 Free Shipping Day		11.11 Gadgets & Gaming Day	11.11 Bags & Accessories Day	11.11 Skin Care Day	11.11 Sports & Motors Day
Fashi	Fashion Fair		Home & Outdoors		Kids & Babies	
10/26	10/27	10/28	10/29	10/30	10/31	11/1
11.11 Shopee Mall Day	11.11 Fashion Basics Day	11.11 Kids & Babies Day	11.11 Home Tech Day	11.11 Shoes Day	11.11 Beauty Day	
Kids & Babies	Kids & Bables Groceries & Pet Care		Health & Beauty			

Nov Schedule Calendar 十一月活动表





上周热搜关键字 | 上周热搜类别

Top 20 Keywords | Top Category

• 排名不分先后

关键词	中文
Face Shield	防护面置
Earphone	耳机
Face Mask	面罩
Dress	连衣裙
Curtain	窗帘
Ring Light	网红灯
Shoes	鞋子
Oversized Shirt	超大T恤
Bra	内衣
Tops	衬衫
Study Table	书桌
Wallpaper	壁纸
Terno	套装
Shorts	短裤
Sandals	凉鞋
Headset	头带耳机
Bag	包包
Sling Bag	斜肩包
Slippers	拖鞋
Short	短裤

Top Category
Mobile Accessories
Men's Apparel
Home & Living
Women Accessories
Health & Personal Care
Hobbies & Stationery
Mobiles & Gadgets
Women's Apparel
Babies & Kids
Laptops & Computers

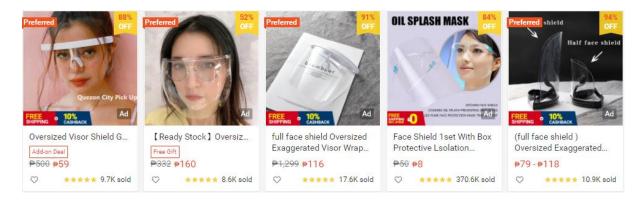


关键词产品分享

Top Keywords Products

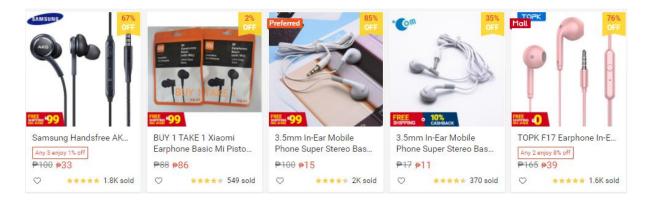
Face Shield 面罩

■ 目标价: ₱8 - ₱160



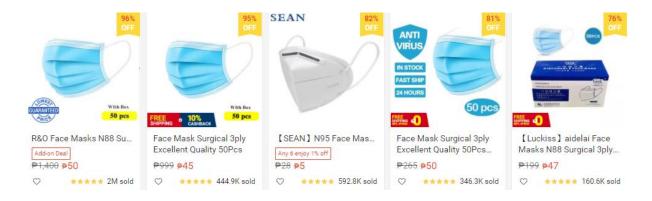
Earphone 耳机

■ 目标价: ₱11 - ₱86



Face Mask 面罩

■ 目标价: ₱5 - ₱50



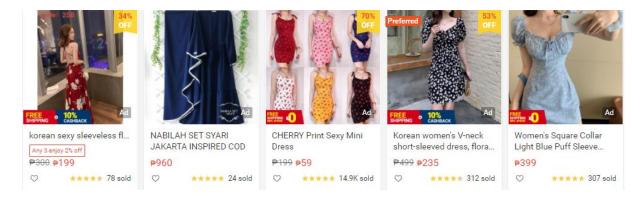


关键字产品分享

Top Keywords Products

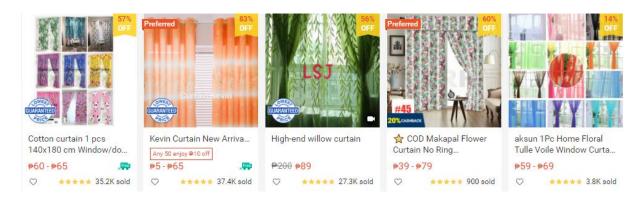
Dress 连身裙

■ 目标价: ₱50 - ₱960



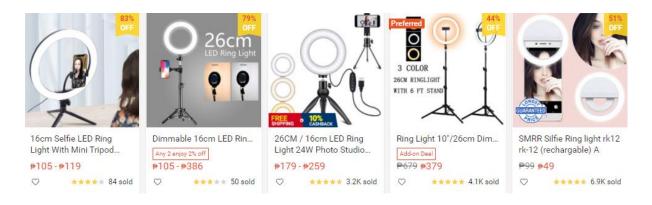
Curtain 窗帘

■ 目标价: ₱5 - ₱89



Ring Light 网红灯

■ 目标价: ₱49 - ₱386



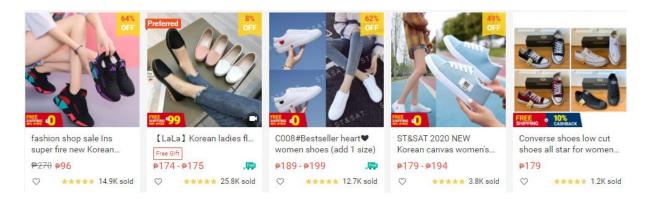


关键字产品分享

Top Keywords Products

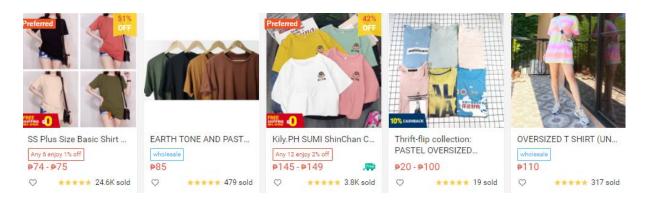
Shoes 鞋子

■ 目标价: ₱96 – ₱199



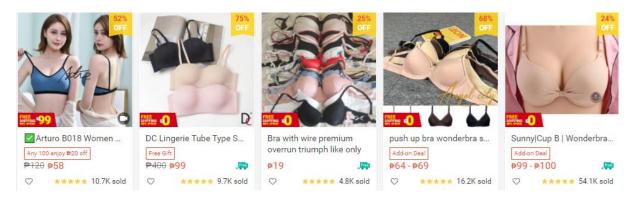
Oversized Shirt 超大衬衫

■ 目标价: ₱20 - ₱149



Bra 文胸

■ 目标价: ₱19 - ₱100





10.10 热卖₱9 产品

10.10 Top Peso 9 Products



冷门₱9产品

Bottom Peso 9 Products





跨境闪购热卖产品 CB CFS Top Products

Lifestyle





Electronics







跨境闪购热卖产品 CB CFS Top Products

Health & Beauty





<u>TKB</u>







跨境闪购热卖产品 CB CFS Top Products

Fashion







本地闪购热卖产品 Local CFS Top Products

Health & Beauty





TKB







本地闪购热卖产品 Local CFS Top Products

Lifestyle





Fashion





Removal of High Value Counterfeit Items

CB 卖家不能上传并需删除高价值仿冒品与情趣用品

例如: Gucci, LV, Nike, Michael Kors, Yves Saint Laurent, Chanel, Champion, Coach, Air Jordan

如果被发现,相关的产品会被:

• 1st: 删除产品



Updated Action & Reason Code

上传指南更改了一些条例,可参考图片中更新了的条例

- 网站/社交媒体链接/联系信息
- 图像不当的非成人玩具
- 图片不当的成人玩具

Previous Action & Reason Code	Updated Action & Reason Code
Action: 1st: Ban 2nd: Delete Reason Code: Watermark On Image	Action: 1st: Ban 2nd: Delete
Action: 1st: Ban 2nd: Delete Reason Code: Website/Social Media Links	Reason Code: Website/Social Media Links/Contact Information in Listing
Action: 1st: Ban 2nd: Delete Reason Code: Sexually Explicit Content In The Picture(S)	Action: 1st: Ban 2nd: Delete Reason Code: Non-adult toys with inappropriate image
Action: 1st: Ban 2nd: Delete Reason Code: Sexually Explicit Images In The Picture(S)	Action: 1st: Ban 2nd: Delete Reason Code: Adult toys with inappropriate images

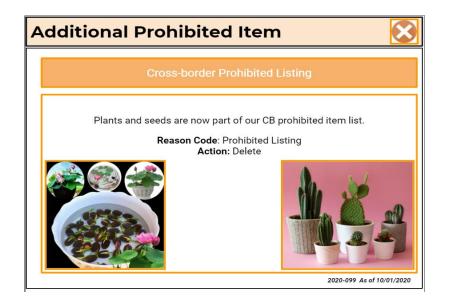
Previous Action & Reason Code	Updated Action & Reason Code
Action: 1st: Ban 2nd: Delete Reason Code: Intellectual Property Rights Infringement - Use of Copyrighted Material	Action: 1st: Ban 2nd: Delete Reason Code: Use of Copyrighted Material - Intellectual Property Rights Infringement
Action: 1st: Ban 2nd: Delete Reason Code: Intellectual Property Rights Infringement - Counterfeit Item	Action: 1st: Ban 2nd: Delete Reason Code: Counterfeit Item - Intellectual Property Rights Infringement
Action: 1st: Ban 2nd: Delete Reason Code: Photo Grabbed From Other Sellers	Action: 1st: Ban 2nd: Delete Reason Code: Photo Grabbed from Shopee Website



Additional Prohibited Item

CB 卖家不能卖植物与种子

1st: 停止销售(无惩罚)2nd: 删除产品(相应惩罚)



CB 卖家不能卖任何枪支模型,钥匙扣等等

1st: 停止销售(无惩罚)2nd: 删除产品(相应惩罚)





CB 卖家不能上传任何对肯尼亚总统带有冒犯或侮辱性的产品如面具

1st: 停止销售(无惩罚)2nd: 删除产品(相应惩罚)



电子烟及相关配件是禁止销售的产品

如果被发现,相关的产品会被:

- o 1st: 停止销售 (无惩罚)
- o 2nd: 删除产品(相应惩罚)

E-Cigarettes and Accessories (Crossborder)

As per Bureau of Customs the importing of **E - Cigarettes** and **Accessories** for **Crossborder** sellers is now considered as a prohibited listing.

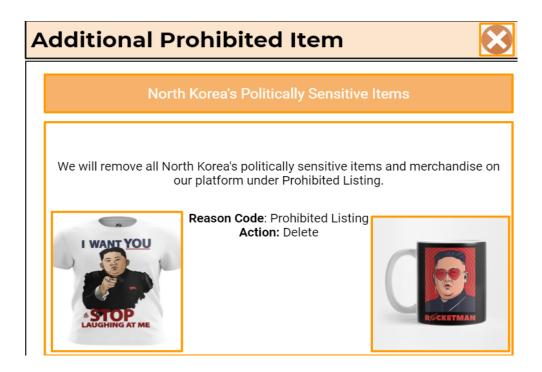
Reason Code: Prohibited Listing
Action: Delete







CB 卖家不能上传任何跟朝鲜相关的产品,被发现会被平台禁止然后删除



CB 卖家不能够出售枪支/玩具枪/枪支模型以及任何其他相关配件(例如子弹),会被平台禁止然后删除





在菲律宾的特殊法律下,政府/警察/军队的制服和其他相关物品,例如徽章/勋章都禁止售卖如果被发现,相关的产品会被:

1st: 停止销售 (无惩罚)

2nd: 删除产品(相应惩罚)



Suspend-Delete Listing

依据菲律宾当地政策,移动信号增强器和对讲机的销售需要相关证书。

如果没有提供相关证书,相关的产品会被:

1st: 停止销售 (无惩罚)

2nd: 删除产品(相应惩罚)

Mobile Signal Booster and Two-Way Radio icient Information Provided According To Local Regulations)

We will Suspend-Delete the listing under "Insufficient Information Provided According To Local Regulations" if the seller did not provide:

- Certificate of Type Acceptance for Radio Communications Equipment (RCE) for GSM/mobile signal boosters
 - NTC Accreditation Permit for Traders (NTC Permit Number) for Two-way Radio

1st Action: Suspend 2nd Action: Delete

Reason Code: Insufficient Information Provided According To Local Regulations







根据 FDA 的规定,禁止购买和使用具有误导性的降低 COVID-19 感染的风险的消毒剂/杀菌剂产品,产品 无有效证据证明它有防病毒效果。

如果被发现,相关的产品会被:

- 1st: 停止销售 (无惩罚)
- 2nd: 删除产品(相应惩罚)



N88 & N95 Masks

N88/N95 口罩的销售定价不得超过 DTI 规定的最高的原价(每件 N88 口罩建议售价为 PHP8, N95 口罩建议售价为 PHP105)。

如果卖家价格超过规定的原价, 相关的产品会被:

- 1st: 停止销售(无惩罚)
- 2nd: 删除产品(相应惩罚





CB 卖家上传面罩,原价必须在 P26-P50 之间

- 1st: 停止销售(无惩罚)
- 2nd: 删除产品(相应惩罚

Announcement Additional Item for Profiteering Face Shield (Non-medical grade face shield for community use) DOH Memorandum No. 2020-0345 issued by the Department of Health on August 10, 2020 Below is the technical specifications of the Face Shield and its corresponding Suggested Retail Price (SRP): SRP (Php) Product Face shield (Non-medical grade face shield for community use) Specifications: Clear plastic or acetate material, provides good visibility, fog resistant, adjustable band to attach firmly around the head, fit snugly against the forehead, full face coverage (completely cover the sides and length of the face), made of robust material 26.00 - 50.00 that can be easily cleaned and disinfected, disposable or reusable Note: Eye shield is not included Reason Code: Profiteering 1st Action: Ban 2nd Action: Delete 2020-085 As of 08/14/2020

Infringement

关于侵权的问题,卖家需要删掉没有经过品牌授权的产品。例如,Nike 和 Adidas 的假鞋以及假的内存卡等。 涉及侵权的产品将先被禁止并且卖家需要在七天内进行删除。否则,七天后系统会自行删除并扣分。

[New Reason Code] (Intellectual Property Rights Infringement - Use of Copyrighted Material) Listings containing any breach of Intellectual Property Rights (IPR) without proper permission from IPR owners are not allowed. This reason code gives sellers the chance to replace/remove the copyrighted material. Reason Code: Intellectual Property Rights Infringement - Use of Copyrighted Material Action: 1st: Ban 2nd: If seller removes copyrighted material, PASS. If seller keeps copyrighted material, DELETE Note: System deletion after 7 days if no changes are made

<u>Change of Action - Authenticity Issue (Official shop), Authenticity Issue (Preferred Seller), Sexually Explicit Images in the Picture(S)</u>

Official shop 以及 preferred seller,出现假货时,如果卖家在七天内没有修改或删除假冒商品,会被自动删除。

含有色情图片的 listing, 会给卖家替换图片的机会,如果没有修改,会被删除。

需要注意的是,CB 卖家是不允许卖成人用品的,所以主要针对内衣内裤,卖家需要把过于暴露的图片替换掉,否则会被删除

	Change of Ac (From Delete to Ban-De	
	Action for the Reason Codes below to from Delete To 1st Action: Ban 2nd Action: Delete	will be changed
No.	Reason Code	Remarks
1	Authenticity Issue - Official Shop	To give sellers time to delete or dispute suspicious counterfeit listings.
2	Authenticity Issue - Preferred Seller	With auto deletion after 7 days.
3	Sexually Explicit Images In The Picture(S)	To give sellers a chance to edit their category or replace their images to sell their product.

Additional Item for Profiteering

根据健康部门的规定,血氧仪的价格不得超过 P1000 价格高于 P1,000 的血氧仪被视为暴利,会被平台禁止然后删除



Additional Reason Codes

卖家需要保证图片与产品详情匹配,标签错误或包装不当的 listing,如果 CB 卖家没有删除或替换掉无 关的图片, 先被禁止再删除。

关于 Mall listing: 封面图片中的上图像或文本不能重叠,需要在正确的位置,且是完整的图片,不能是 裁剪过的。如果违反了以上 mall listing,卖家会有两次机会修改,同样是先被禁止再删除

Announcement			Addit	Additional Reason Code		
Add	ditional Reason Co	des				
eason Code	Description	Action	Reason Code	Description	Action	
Irrelevant Images	An image does not match with product listing detail. The seller needs to remove or replace the image to list item successfully. Type of Seller: CB, Normal, Preferred	1st Action: Ban 2nd Action: Delete	Specific Brand - Prohibited Listing	Listings which are prohibited based on general listing guidelines. (Such as FDA Warning, Specific Brands under Prohibited Listing) Please check the Prohibited Listing for more details: https://seller.shopee.ph/edu/article/698	Delete	
ics concerns over Image (Mall)	Graphics/texts are overlapping/not in correct location/cropped on the product in the cover image.	1st Action: Ban 2nd Action: Ban 3rd Action: Delete	Mislabelled Goods o	the product stated Please unload at least three	1st Action: Ban 2nd Action: Delete	
images must the actual duct (Mall)	Cover image must be the product only. 2nd and 3rd images must contain the actual product.	1st Action: Ban 2nd Action: Ban 3rd Action: Delete				
		2020-049 As o			2020-079 - As of 07	

Description Action Listings which are prohibited based on general listing guidelines. (Such as FDA Warning, Specific Brands under Prohibited Listing) Delete Please check the Prohibited Listing for more details: https://seller.shopee.ph/edu/article/698 Listing has improper packaging or no label in 1st Action: Ban the product stated. Please upload at least three 2nd Action: Delete actual product images. 2020-079 - As of 07/06/2020

Prohibited listing - Product name, description, image & variation to be in English

Listing 允许使用菲律宾语, 但是 Product Name, Description, Image and Variation 必须是英语。视频、 variation image 与其其他图片也推荐使用英语。

其中 cover image 只能包含英语,如果有任何外语字/汉字,listing 会被平台禁止并删除。

